



THE GREENSPAN CO.  
ADJUSTERS INTERNATIONAL  
*The right way to settle claims®*

2018  
SOUTHERN  
CALIFORNIA  
WILDFIRE  
LETTERS OF  
COMMENDATION

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## ***Blackstone, LLC***

1550 W. Horizon Ridge Pkwy, Ste R, Henderson, NV 89012

November 8, 2018

Edward Wright  
The Greenspan Co./Adjusters International  
Suite 200  
16542 Ventura Blvd.  
Encino, CA 91436

Dear Edward,

We are happy to recommend the services of The Greenspan Co./Adjusters International.

On April 4, 2018 our building was destroyed as the result of a fire in Henderson, Nevada. Facing this disaster overwhelmed us, and hindered our ability to devote our full attention to the needs of the tenant that was leasing the building.

Martin Altman from The Greenspan Co. approached us at our newly destroyed place of business on the afternoon of the fire. His understanding and sincerity very quickly convinced us that we needed qualified help. Maneuvering through an Insurance Claim is much more difficult than we could have imagined.

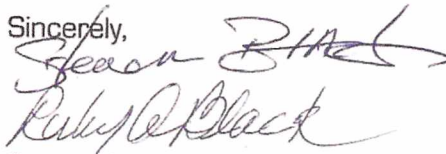
The Greenspan Team of Martin Altman, Dusit Katepahsuke, Susan Doud, Matt Blumkin, Denise Sze, Jordan Ruggles, Michelle Lavigne and you guided us through the entire insurance claim process. You were all so diligent keeping us updated with phone calls and emails.

We wish to express our sincere thanks for the courteous, respectful and professional help you provided to us in resolving our claim.

Working with The Greenspan Co was the best decision we could have made, and should we ever have another insurance claim, we will know who to call.

Once again, thank you so much!

Sincerely,

The block contains two handwritten signatures in dark ink. The first signature is for Steven Black and the second is for Ruby Black. Both are written in a cursive, flowing style.

Steven & Ruby Black

LAW OFFICES OF  
PERRY, JOHNSON, ANDERSON,  
MILLER & MOSKOWITZ LLP

438 First Street, 4th Floor, Santa Rosa, CA 95401

November 1, 2018

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Edward Wright

The Greenspan Co./Adjusters International

16542 Ventura Blvd., Ste. 200

Encino, CA 91436

Dear Ed:

I am happy to be able to write this letter of recommendation for you and The Greenspan Co.

On October 8, 2017, my home was destroyed as a result of the wildfires in Santa Rosa, California. This was obviously a life changing and traumatic event. I was not at my best for quite a while afterward -- physically, emotionally or mentally. Even though I am an attorney, I knew I could not face the overwhelming task ahead of me of reviewing insurance policies, negotiating with my insurance carrier, obtaining necessary information about rebuild costs and replacement of personal property, and finding and negotiating the cost of temporary lodging. I knew I needed help.

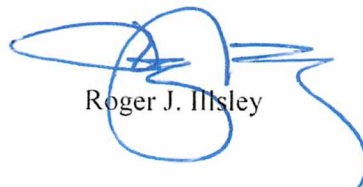
I did not want to go to a "one-man shop" private adjustor -- that would just be one more item on my worry list. So, I decided to retain The Greenspan Co. to represent my interests. I am glad I did.

You and the whole Greenspan team of Martin Altman, Megan Lindstrom, Susan Doud, and Matt Blumkin were always very responsive to phone calls and emails and great at follow up. You and your colleagues at Greenspan are knowledgeable, courteous, respectful and professional. You are very good at what you do.

Perhaps the most important part for me is that I always knew that The Greenspan Co. had my back. It is hard to describe how valuable that feeling was.

I genuinely thank you for your work and for your support. I hope that I never have another large insurance claim, but if I do I would absolutely call The Greenspan Company.

Sincerely,



Roger J. Illsley

RJI:mag

Dear Edward,

I am privileged to be able to write this letter of recommendation for you and The Greenspan Co.

On October 8, 2018 my home was destroyed by devastating Tubbs wildfire in Santa Rosa, CA. The firestorm, driven by 75 mph winds, reached our home within minutes of our spotting it several miles in the distance. We had about 10 minutes to grab our pets and a few precious photographs before our house was burned to its foundation, along with over 5000 homes in Sonoma County. In spite of returning to our burned-out property every day for 2 weeks, nothing was salvaged from the ashes except for one broken ceramic dish that belonged to our daughter.

We thought we were better prepared than many of our friends and neighbors. We had flashlights, water, walkie talkies, wallets, passports and important documents in our "roll-out" bag. We had homeowner's insurance and were confident that everything would be okay after the initial trauma. But we didn't know what we didn't know. The more we spoke to our insurance agents and to our friends, the more confused we became. It seemed that there were dozens of different companies with various types of coverage, even within the same company. We soon realized that as well-meaning as an insurance company might be, they had no obligation to tell us everything about our insurance coverage. We knew we had insurance.... but we didn't know that there was a "Coverage A, Coverage B, Coverage C, and Coverage D". The insurance company was offering us a small sum of money for food, clothing, and a few living expenses, but didn't even know if we should accept it, for fear of somehow compromising our position for full recovery.

We did what everybody does these days. We "Googled". We spoke with our friends. We read every conflicting piece of information that we could and didn't know whom or what to believe. There were a lot of contractors and other people wanting to speak with us right after the fire happened. However, after speaking with Martin Altman and KC Cullum from your company, and coincidentally finding a letter of recommendation from a dear friend that said, "Greenspan saved our lives and our business", we decided to have The Greenspan Co. represent our family.

Before the wildfire loss occurred, we knew nothing about the process that follows the filing of a claim. Having The Greenspan Co. help us with our loss was one of the best things that happened to us. Our Greenspan team, Ed Wright, Megan Lindstrom, Martin Altman and KC Cullum, handled everything and kept us updated with telephone calls and emails on a continual basis. The people at Greenspan are courteous, respectful and professional and are very good at what they do.

Your team did such a great job helping us and you were able to obtain claim payments from our insurance company that were much greater than we could have done by myself. It is hard to find words to express our thanks and tell you how grateful we are for the tremendous work you put into resolving our claim.

When we first met your team. You told us that Greenspan would be with us every step of the way to recovery, and you were. You gave us hope during one of the most hopeless events of our lives. There are so few words to express how grateful we are to Greenspan.

Ed, please feel free to share my email address and cell phone number with any prospective clients.

Thank you.

Sincerely,

JP and Sheila Montemayor  
Medtronic PLC, Santa Rosa, CA

Aug 27, 2018

Dear Greenspan Company:

This letter is to thank you for handling our claim with Homesite Insurance. The Thomas Fire was devastating and, as you know, our home burned to the ground. The insurance company asked us to give them a list of everything we lost. What a daunting task! We didn't know where to begin in terms of what we needed to do in order to rebuild our home.

Fortunately, we were approached by Brad Deutch and Tony Gullifer from your company! We were not familiar with public adjusters but Brad and Tony explained how your company would take over our claim so we could heal emotionally from this tragic loss and not have to take the time to deal with the insurance company. They advised that you would get us fairly compensated for all of the property we lost and for the rebuild of our home.

Josh Yampolski handled our building claim. We were impressed by his knowledge of construction as well as what the insurance company required from the city. Sheri Effres guided us with a template for each room of our home and managed to capture all of our contents, over 1000 lines of personal property! She spent much time researching all items in terms of like, kind and quality, per our insurance policy's guidelines and documented a unit cost of each item. In the end, Sheri captured our full Personal Property limit. Tim Locke processed all of our insurance company checks as soon as they arrived, which was such a convenience!

Although this fire was a complete tragedy, The Greenspan Company's efficient team eliminated this burden from our shoulders. We cannot thank you enough!

Sincerely,

  
Heather and Wally Baker





**WHITE HOUSE**

ITALIAN STEAK HOUSE

May 7, 2018

To Whom it may concern,

It is with much enthusiasm that I am writing to recommend the services of The Greenspan Company Adjusters International. Richard Tanitsky, Brad Deutch, along with the entire team provided an exemplary experience as we navigated through a very difficult situation. Their continued care for attention to detail was responsive and always upmost professional. The knowledge and creativity of the company resulted in such impressive results, and for this we are extremely grateful to The Greenspan Company.

Sincerely,

Sylvano Ibay  
Managing Partner  
Anaheim White House Restaurant

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[anaheimwhitehouse.com](http://anaheimwhitehouse.com)