



THE GREENSPAN CO.
ADJUSTERS INTERNATIONAL
The right way to settle claims®

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RECENT
RESIDENTIAL
LETTERS OF
COMMENDATION

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Blackstone, LLC

1550 W. Horizon Ridge Pkwy, Ste R, Henderson, NV 89012

November 8, 2018

Edward Wright
The Greenspan Co./Adjusters International
Suite 200
16542 Ventura Blvd.
Encino, CA 91436

Dear Edward,

We are happy to recommend the services of The Greenspan Co./Adjusters International.

On April 4, 2018 our building was destroyed as the result of a fire in Henderson, Nevada. Facing this disaster overwhelmed us, and hindered our ability to devote our full attention to the needs of the tenant that was leasing the building.

Martin Altman from The Greenspan Co. approached us at our newly destroyed place of business on the afternoon of the fire. His understanding and sincerity very quickly convinced us that we needed qualified help. Maneuvering through an Insurance Claim is much more difficult than we could have imagined.

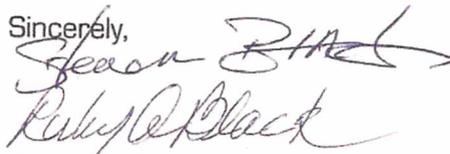
The Greenspan Team of Martin Altman, Dusit Katepahsuke, Susan Doud, Matt Blumkin, Denise Sze, Jordan Ruggles, Michelle Lavigne and you guided us through the entire insurance claim process. You were all so diligent keeping us updated with phone calls and emails.

We wish to express our sincere thanks for the courteous, respectful and professional help you provided to us in resolving our claim.

Working with The Greenspan Co was the best decision we could have made, and should we ever have another insurance claim, we will know who to call.

Once again, thank you so much!

Sincerely,



Steven & Ruby Black

LAW OFFICES OF
PERRY, JOHNSON, ANDERSON,
MILLER & MOSKOWITZ LLP

438 First Street, 4th Floor, Santa Rosa, CA 95401

November 1, 2018

William D. Anderson
David F. Beach
Isaac M. Gradman
John E. Johnson*
Marla Keenan-Rivero*
Scott A. Lewis
Michael G. Miller
Lawrence A. Moskowitz*
Jeremy L. Olsan
Leslie R. Perry
Burton H. Fohrman
Roger J. Illsley
Daphne A. Beletsis
Mary Jane Schneider
Anne C. D'Arcy, R.N.
Sheila S. Craig*
Deborah S. Bull †
Oscar A. Pardo
Martin L. Hirsch
Heather-Ann T. Young
Megan J. Lightfoot
Amy S. Winters
Nicole M. Jaffee
Kristin Mattiske-Nicholls
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Edward Wright
The Greenspan Co./Adjusters International
16542 Ventura Blvd., Ste. 200
Encino, CA 91436

Dear Ed:

I am happy to be able to write this letter of recommendation for you and The Greenspan Co.

On October 8, 2017, my home was destroyed as a result of the wildfires in Santa Rosa, California. This was obviously a life changing and traumatic event. I was not at my best for quite a while afterward -- physically, emotionally or mentally. Even though I am an attorney, I knew I could not face the overwhelming task ahead of me of reviewing insurance policies, negotiating with my insurance carrier, obtaining necessary information about rebuild costs and replacement of personal property, and finding and negotiating the cost of temporary lodging. I knew I needed help.

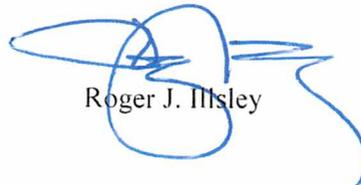
I did not want to go to a "one-man shop" private adjustor -- that would just be one more item on my worry list. So, I decided to retain The Greenspan Co. to represent my interests. I am glad I did.

You and the whole Greenspan team of Martin Altman, Megan Lindstrom, Susan Doud, and Matt Blumkin were always very responsive to phone calls and emails and great at follow up. You and your colleagues at Greenspan are knowledgeable, courteous, respectful and professional. You are very good at what you do.

Perhaps the most important part for me is that I always knew that The Greenspan Co. had my back. It is hard to describe how valuable that feeling was.

I genuinely thank you for your work and for your support. I hope that I never have another large insurance claim, but if I do I would absolutely call The Greenspan Company.

Sincerely,



Roger J. Illsley

RJI:mag

**George L. Reid
2424 12th Avenue
Los Angeles, California 90018**

October 15, 2018

Dear Mr. Blumkin:

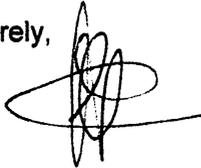
I would like to express my thanks and appreciation for the efficient manner in which the Greenspan Company handled my insurance claim against State Farm Insurance.

I'll never forget the feelings of distress and helplessness that I felt when the fire occurred at my home. As a homeowner who had never experienced a fire loss, I had a lot to learn about where the insurance company's interests rest.

I know that I made the right decision when I selected Greenspan to assist me with my claim. They were there from outset through the favorable conclusion, always looking out for my interests.

Thank you, again, for your excellent service during a challenging time.

Sincerely,

A handwritten signature in black ink, appearing to be 'George L. Reid', written over a horizontal line.

George L. Reid

October 15, 2018

Dear Principals of The Greenspan Company,

On Friday August 5, 2016 my life and that of my family was drastically changed when our house caught fire. My mother was at our home watching our two children, while my husband and I were over 6 hours away out of town on business when the fire began. We felt helpless to say the least. We sat by the phone waiting for an update. How bad was the fire, would we lose everything, and where would we live? I called my insurance company, Stillwater, to inform them of the fire and ask for advice, to which I received a response of "someone will contact you on Monday". As time passed the fire was put out and we were informed that public adjusters were lining the street hounding my mother and asking to speak to the owners. A few hours later an adjuster from my insurance company called, coldly asked many probing questions, and informed me a private adjuster would be calling. When the private adjuster called he heavily warned me against signing with a public adjuster, stating that they would only drag out the process, and additionally was pushing for me to call Serv Pro. All of this left me feeling very unsettled and uncertain as to whom to trust.

The following day, Saturday, while my husband and I were at our house surveying the damage, a public adjuster approached us and began to explain the insurance process and the risks of going directly through our insurance company. He was compelling and for a short while we considered signing with him, but being skeptical I decided to reach out to someone on my own. Through a friend, I received a referral for an agent who gave me Susy Kim's contact information. Susy immediately took my call on a Sunday and spent over an hour answering questions and calming my fears.

It is very important to understand that up until my call with Susy I was in a very stressful state. I knew that there were many pressing issues that needed to be addressed and I had to decide quickly if I was going to use a public adjuster. Additionally, I had two young children, ages 4 and 10, who just watched their house burn while their parents were gone, and were trying to process not being able to go home. This was compounded with trying to arrange a temporary home for my two dogs and not knowing when we would all be together again. Needless to say, it was a very trying time and having the ability to speak with Susy greatly helped to bring relief to the situation.

The following day my husband and I met with Susy and Sneha Ice at our home to discuss any remaining concerns, and to go over what we could expect in terms of the timeline of repair. It was at this

meeting that both my husband and I felt confident in signing with your company, solely based on the expertise and compassion that Susy and Sneha exhibited.

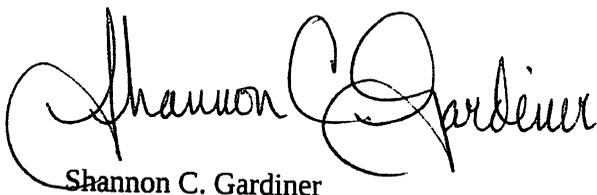
Right away Susy and Sneha relieved the issue of granting us a hotel stay, where my insurance company was attempting to force us into a rental home when we weren't ready. Susy and Sneha also secured us an advance that allowed us to purchase clothing, suitcases, and other necessary items. Above all they lifted most of the weight off my shoulders which allowed me to focus on helping my children adjust to our new lives.

As time went on Sneha gradually took over our case while Susy remained in close contact. Sneha proved her value time and time again in dealing with Stillwater. She spent many hours fighting with Stillwater on our behalf for fair reimbursement for pack out, contents, and many other items where Stillwater tried to treat us unfairly. Thankfully Sneha and Sydney were there to oversee inventory as Serv Pro left many items off the inventory list and were vague on the ones they included. Again, Sneha spent many hours going back and forth with Stillwater in an attempt to rectify the situation, which ended up with Sneha and Sydney having to redo the inventory due to Serv Pro's incompetency. The inventory that Sneha and Sydney completed was much more detailed and thorough than the one compiled by Serv Pro, and it was due to their efforts that we were able to settle the inventory issue and receive a fair payment.

I wish I could say that was the end of issues with Stillwater, however, there were issues up until a few weeks ago. Stillwater was definitely a challenge to work with, to say the least, and I have no doubt that had we not hired Susy and Sneha to represent us we would probably still be living outside our home.

For the past two years Sneha and Susy have been by our side helping us to recover from the fire. They have listened to my frustrations, calmed my nerves, and brought peace to one of the most intense times of my life. Sneha and Susy remind me of my mother, a strong businesswoman who received Entrepreneur of the Year for her company back in 1998. They are both extremely professional, well spoken, all the while maintaining a deep level of compassion for others. Those qualities are very rare in this world, especially in a professional setting, and I will always be grateful for their support.

Sincerely,

A handwritten signature in black ink that reads "Shannon C. Gardiner". The signature is written in a cursive, flowing style with a large initial 'S'.

Shannon C. Gardiner

The Greenspan Co.

Matthew Goldstein SPPA

Eugene & Esther Koehler

1161 Via Arroyo

Ventura, CA 93003

Friday, October 12, 2018

Dear Matthew,

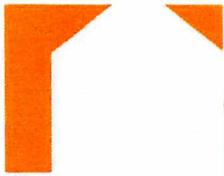
We wish to thank you for helping us to return to our home. It has been a very difficult ten months for us to be out of our home. We are looking forward to getting our house clean and moving in.

Thank you,

Gene & Esther Koehler

Eugene Koehler

Esther H Koehler



**CLIFFORD
BEERS
HOUSING**

Creating homes Building community Fostering hope

Dear Jared,

It is with great pleasure that I write this recommendation letter for you and the Greenspan Company

In May 2017 a fire caused severe structure damage at Holt Family Apartments, one of our properties located in Pomona, CA. These apartments were permanent supportive housing designated for those who were experiencing homelessness and mental illnesses. There was much worry that the building would undergo long delays of getting the project back on task for completion and would be unable to welcome its residents to a home they so urgently needed. Greenspan Company knew the ins and outs of the insurance industry well and helped us properly navigate our understanding of what could and could not be covered. Despite not being affordable housing specialists, Greenspan strived to grasp our project's nuances to ensure we were covered to the full extent. Even when they had staffing changes we always felt taken care of and never sidelined during the entire process. We are so appreciative for the amazing work of Jared Stuart and the rest of the team at Greenspan Company for putting our minds at ease and making this a much smoother period for us. We would recommend Greenspan Company to anyone without a hesitation, you are much appreciated by all of us at Clifford Beers Housing.

Thank you for your services and dedication.
Sincerely,

Cristian Ahumada

Executive Director, Clifford Beers Housing

Dear Edward,

I am privileged to be able to write this letter of recommendation for you and The Greenspan Co.

On October 8, 2018 my home was destroyed by devastating Tubbs wildfire in Santa Rosa, CA. The firestorm, driven by 75 mph winds, reached our home within minutes of our spotting it several miles in the distance. We had about 10 minutes to grab our pets and a few precious photographs before our house was burned to its foundation, along with over 5000 homes in Sonoma County. In spite of returning to our burned-out property every day for 2 weeks, nothing was salvaged from the ashes except for one broken ceramic dish that belonged to our daughter.

We thought we were better prepared than many of our friends and neighbors. We had flashlights, water, walkie talkies, wallets, passports and important documents in our "roll-out" bag. We had homeowner's insurance and were confident that everything would be okay after the initial trauma. But we didn't know what we didn't know. The more we spoke to our insurance agents and to our friends, the more confused we became. It seemed that there were dozens of different companies with various types of coverage, even within the same company. We soon realized that as well-meaning as an insurance company might be, they had no obligation to tell us everything about our insurance coverage. We knew we had insurance.... but we didn't know that there was a "Coverage A, Coverage B, Coverage C, and Coverage D". The insurance company was offering us a small sum of money for food, clothing, and a few living expenses, but didn't even know if we should accept it, for fear of somehow compromising our position for full recovery.

We did what everybody does these days. We "Googled". We spoke with our friends. We read every conflicting piece of information that we could and didn't know whom or what to believe. There were a lot of contractors and other people wanting to speak with us right after the fire happened. However, after speaking with Martin Altman and KC Cullum from your company, and coincidentally finding a letter of recommendation from a dear friend that said, "Greenspan saved our lives and our business", we decided to have The Greenspan Co. represent our family.

Before the wildfire loss occurred, we knew nothing about the process that follows the filing of a claim. Having The Greenspan Co. help us with our loss was one of the best things that happened to us. Our Greenspan team, Ed Wright, Megan Lindstrom, Martin Altman and KC Cullum, handled everything and kept us updated with telephone calls and emails on a continual basis. The people at Greenspan are courteous, respectful and professional and are very good at what they do.

Your team did such a great job helping us and you were able to obtain claim payments from our insurance company that were much greater than we could have done by myself. It is hard to find words to express our thanks and tell you how grateful we are for the tremendous work you put into resolving our claim.

When we first met your team. You told us that Greenspan would be with us every step of the way to recovery, and you were. You gave us hope during one of the most hopeless events of our lives. There are so few words to express how grateful we are to Greenspan.

Ed, please feel free to share my email address and cell phone number with any prospective clients.

Thank you.

Sincerely,

JP and Sheila Montemayor
Medtronic PLC, Santa Rosa, CA

September 6, 2018

Dear Greenspan Company:

When we returned to the house we were working so hard to remodel into our dream home, we were grateful to find it still standing but everywhere we looked, the fire had left its mark. Soot and ash covered every surface. The task of listing each damaged item and assessing its extent for The Hartford seemed overwhelming. We didn't know where to begin to estimate the repairs to the structure of our home and the cottage.

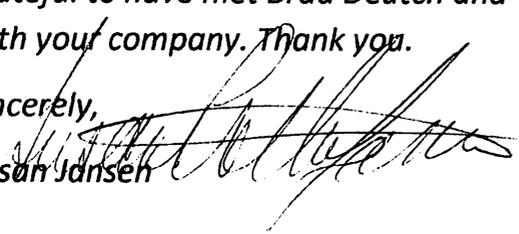
We were stunned by the work that lay before us. Without the help of Sophia Hoshmand, your inventory specialist and Sheri Effres, the adjuster, we would have hurried through the task only to discover later the losses we had left out of our claim and then it would have been too late to seek the recovery we had a right to.

Your experience and professional expertise guided us through the maze of paperwork that needed to be dealt with and found us reliable people with the skill sets required to go over every inch of our house and its contents to make sure all was returned to pre-fire condition when possible and replaced as necessary. When payments arrived, your administrative assistant, Timothy Locke, processed them readily and took great care in submitting our receipts.

We sure needed someone to advocate on our behalf and are grateful to have met Brad Deutch and Tony Gullifer, who signed us with your company. Thank you.

Sincerely,

Susan Jansen



September 1, 2018

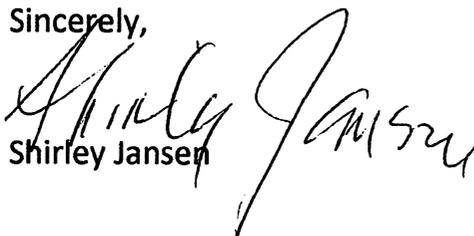
Dear Greenspan Company,

What a joy it is to be back in our beautiful home at last! We are so grateful to have signed with Brad Deutch and Tony Gullifer. Their advisement and insurance knowledge was extremely comforting. Without the Greenspan Company's hard work and your consummate professional skill, I think we would have just given up, taken whatever our carrier offered, sold the house at a loss and moved into assisted living.

Sheri Effres's experience dealing with insurance companies and their tactics kept us going and brought us a fair settlement. There were so many people to deal with from State Farm. Sheri kept the cast of characters straight and was by our side at every meeting with help and support.

When she thought it was needed, she brought in additional technical staff and Denise Sze of the Greenspan Company to fight on our behalf. Denise's knowledge of claims was impressive as well. So while I hope we never have occasion to require your services again, I can assure anyone who does that they are in the best possible hands. We appreciate Timothy Locke for his attention to detail and immediate responses concerning our Additional Living Expenses. Thank you.

Sincerely,


Shirley Jansen

Aug 27, 2018

Dear Greenspan Company:

This letter is to thank you for handling our claim with Homesite Insurance. The Thomas Fire was devastating and, as you know, our home burned to the ground. The insurance company asked us to give them a list of everything we lost. What a daunting task! We didn't know where to begin in terms of what we needed to do in order to rebuild our home.

Fortunately, we were approached by Brad Deutch and Tony Gullifer from your company! We were not familiar with public adjusters but Brad and Tony explained how your company would take over our claim so we could heal emotionally from this tragic loss and not have to take the time to deal with the insurance company. They advised that you would get us fairly compensated for all of the property we lost and for the rebuild of our home.

Josh Yampolski handled our building claim. We were impressed by his knowledge of construction as well as what the insurance company required from the city. Sheri Effres guided us with a template for each room of our home and managed to capture all of our contents, over 1000 lines of personal property! She spent much time researching all items in terms of like, kind and quality, per our insurance policy's guidelines and documented a unit cost of each item. In the end, Sheri captured our full Personal Property limit. Tim Locke processed all of our insurance company checks as soon as they arrived, which was such a convenience!

Although this fire was a complete tragedy, The Greenspan Company's efficient team eliminated this burden from our shoulders. We cannot thank you enough!

Sincerely,


Heather and Wally Baker

August 22, 2018

Mr. Kevin Stanger, CPCU, ARM, ARe, AIC
The Greenspan Company/Adjusters International
2171 Campus Dr., Ste. 320
Irvine, CA 92612

Re: Fire loss – February 3, 2016

Dear Kevin,

Hope this letter finds you doing well. We wanted to take a moment to truly thank you and your team at Greenspan in helping us and our family recover from the fire we suffered in 2016.

With your help, we were able to relocate to a temporary home near the beach immediately after the fire, focus on our family, school, work, and resume a sense of normalcy.

We saw you and your team including, Tony Gullifer, Orlando Villavicencio, his pricing specialists, and your assistant Phyllis Mullen, dutifully work to assess the damage to our home and belongings, and present each measure of claim on the building, contents, ale/lou for our review and our approval.

Your office was quick in arranging meetings and hosting site visits with our engineer, contractor, testing specialists, the company insurance adjuster, insurance company construction consultants, re-walk site visits, keeping us informed throughout the adjustment. You even helped us overcome State Farm's reluctance to accept their role in delaying the claim, which allowed us to collect on extra time to rebuild our home along with monies beyond what we would've been able to collect without your help.

We appreciate your professionalism, knowledge, and ability to overcome the insurance company inaction, refusals, time limits imposed without justification, and other issues thrown at us by State Farm and the claims management. We believe your firm's involvement on the claim was instrumental - it helped us more than we understood at the time we hired Greenspan.

We would recommend The Greenspan Company to anyone, be it a family or company, when suffering a devastating loss like ours and would not hesitate to take a call from someone in the same position, to give them peace of mind about their journey, after having arrived home from ours with your help,

Sincerely,



Mark & Tiresa Tafua
714.614.8073

June 14, 2017

To Whom It May Concern:

We first met Martin Altman from The Greenspan Company shortly after our home suffered a fire. Our garage, filled with our property, was completely destroyed by the fire. Our kitchen was badly burned and the entire home was smoke-damaged. There were so many moving parts; where would we live? What could be salvaged? Who will evaluate our home's repair and our property that was lost? Martin quickly put our minds to ease with a game plan that lifted this sudden burden from our shoulders.

Matthew Blumkin, public adjuster from The Greenspan Company, handled our building claim with our insurance company and Sheri Effres took care of the compensation for our damaged personal property. Matthew negotiated a buyout from our insurance company regarding our housing which gave us the freedom to secure a temporary home of our chosen value. We were quite pleased with the constant communication from The Greenspan Company throughout the course of our insurance claim. Matthew utilized his experts, kept us informed of all construction details and got us fairly compensated for our building loss.

Sheri and Sophia Hoshmand personally inventoried our damaged Personal Property and spent much time with us researching the pricing. Although there was quite a bit of pushback from the insurance company, Sheri continued to argue with the insurance company in order to get us fairly compensated for our property.

We are so happy we chose to hire The Greenspan Company and we highly recommend these public adjusters!

Thank you,

A handwritten signature in black ink, appearing to read 'Morris and Valentina Eshaghpour', written in a cursive style.

Morris and Valentina Eshaghpour

ANNAMARIE DANIELS

Mr. Blumkin

**C.E.O. and Managing Principal | The Greenspan
Co./Adjusters International | 16542 Ventura Blvd.,
Suite 200 | Encino CA 91436**

CONTACT

2540 Stonecrop Road/PO Box 1708
Wilson WY 83014
annamariedaniels@mac.com
310-701-2080

13 June 2017

Dear Mr. Blumkin

I'd like to thank you and your team for assisting us in navigating the process of settling with our insurance company after the loss of our home. Brad Deutch and KC Cullum did a great job of explaining the process to me in the aftermath of the fire and holding my hand through the initial steps. You and Megan Lindstrom did a masterful job on the adjusting, negotiations and bring the settlement to a close and Michelle Lavigne and Jordan Ruggles made sure that all the paperwork went smoothly. Brad Deutch also did a fabulous job of staying in touch with me throughout the entire process and made sure that everything continued to move forward as quickly as possible. Until our loss, I really had no idea of how complex the insurance claim process was and am thankful to have had the expert Greenspan team to manage the intricacies to our benefit. I am confident that your involvement with our claim resulted in a better outcome than I could have possibly managed on my own.

Sincerely,

AnnaMarie Daniels

May 15, 2018

Robb,

We just want to let you know how appreciative we are of the effort and care put in on our behalf by Megan Lindstrom and Jared Stuart and the rest of their team. They were terrifically responsive, caring and thorough as well as highly knowledgeable.

We were especially vulnerable during this difficult time and they made themselves available always to fully answer, at times repeatedly, any questions, worries, etc. we might have.

We cannot imagine having a better team! We recommend the Greenspan Company to everyone who might at some point require similar assistance.

Sincerely,

Handwritten signature of Jessica and John Grahm in black ink.

Jessica and John Grahm

EDUARDO TREIZMAN

12808 Miranda St. Valley Village, CA 91607

(818) 632-7854 | treizman18@gmail.com

April 10th, 2018

Greenspan Company
16542 Ventura Blvd.
Encino, CA 91436-2092

To Whom it May Concern:

I'm writing this letter to express my profound gratitude for the superb work that Sheri Effres and Timothy Locke did on behalf of my family as service of this level deserves to be acknowledged.

We started working with Sheri at an extremely stressful time for us. I was consumed by the emotional and psychological toll of having to deal with a lawsuit I filed for fraud against a former Vendor. The idea of having to deal on top of that with the complexities of an Insurance claim was daunting.

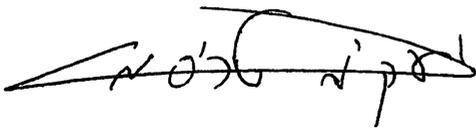
A friend and former client of Sheri (Mrs. Linda Rubinstein) suggested we contact her to represent us in our claim with Mercury Insurance. Since the first meeting we had, Sheri provided us **exactly** with what I needed: **Expert advice** providing clarity on the process we'll follow, as well as a **personable, patient representative** that is capable to generate a **sense of confidence** on the client.

This initial expectation proved to be 100% accurate. As we learned what's involved in dealing with a company like Mercury, Sheri demonstrated core skills that are fundamental to have when representing a client against a huge corporation:

- Thorough written email communication and consistent follow up
- Precise knowledge of the legal rights we as Insured had
- Strong negotiation skills and savviness

I also want to acknowledge Timothy Locke for his excellent and accurate administrative support. I received very clear, timely and accurate communications as well as checks sent by Tim throughout our work. Without this fundamental "piece", the "client experience" I had and ultimate satisfaction for the great results that Sheri's work generated would have not been the same.

Please accept my sincerest appreciation.

A handwritten signature in black ink, appearing to read 'Eduardo Treizman', written in a cursive style.

Eduardo Treizman

December 17, 2017

To whom it may concern:

I met Megan Lindstrom two years ago on the land where my home had just burnt to the ground a couple days before... I was told I would be meeting the adjuster who would be helping me with the overwhelming task of completing total loss submissions for everything I owned in the world except for the clothes on my back.

And then I met this beautiful princess named Megan who radiated kindness, warmth, brilliance, professionalism, confidence, and sheer determination. She said, "don't worry, I will help you, we will get this done together, don't worry". And she meant every word.

Three weeks after the fire, I had a car crash and my car was totaled and I had injuries, and I was living at my neighbors! Luckily I have a very good sense of humor.

Megan's warmth and encouragement through months of me able to accomplish so little was astonishing to me. She always responded so quickly to email and calls with unbelievable support, encouragement, reassurance, and professional guidance and solutions. She is so smart; she made everything as simple as possible for me which brought me comfort and peace - and the ability to complete the project.

Megan is patient, compassionate, heartfelt — and a dogged, detail oriented, brilliant, strong business person. I know that she could brilliantly accomplish any task she set out to accomplish.

She is so intelligent and has such expertise and super-efficiency; anyone who is the beneficiary of all that talent, skill, ability and work ethic is very fortunate. I am ever grateful to have been blessed with Megan's incredible help and work.

Thank you for your time in reading this letter of commendation, if you have any questions please feel free to contact me.

Sherri Anderson RN
626-420-1454
Sherriom22@yahoo.com



340 N. Westlake Blvd. | Suite 210 | Westlake Village, CA 91362

11/09/2017

Letter of Commendation

Dear Sheri:

I'm pleased to write this letter of commendation for to you for your and the Greenspan company's services to us in assistance us with the claim for losses in our home.

I was so blessed to find you and the referral that was given to me to use your services was the best decision that I ever made.

Having to deal with the stress of not having the use of our house coupled with having to deal with all the pushbacks with the insurance company and the burden of dealing with this claim created so much stress for me and my family and having you at my side with the patience and compassion and detail that you and your team gave to me and my family is beyond commendable and very impressive.

I never felt rushed or in any way felt like I was bothering you with any of my requests or whenever I reached out to you. You always made me feel comfortable and empathized with me. If I wanted to meet with you, you and your team were always available to me and that is something that you don't get from every service company out there; in fact, the previous person I worked with made me feel guilty most of the time.

Your colleague, Tim Locke, always processed all our checks promptly and efficiently and he was always available to me for all our requests as well.

I cannot thank you enough for your time, knowledge, expertise, and persistence. Your constant communication with our insurance company and your determination in getting us what was rightfully ours is beyond commendable and impressive.

I will highly recommend you and The Greenspan Company to anyone who has a loss to their home or business because I know that you will always take care of them as you took care of me and my family. Thank you again for all your dedication and hard work with our claim.

With sincere Gratitude!

Sincerely,

Phil and Nellie Akalp

October 12, 2017

Mr. John Hartshorn
The Greenspan Company
16542 Ventura Blvd, Suite 200
Encino, CA 91436-2092

Re: Fire Damage to Kentucky Villa Apartments - 2006 Kentucky St., Bakersfield, CA

Dear John:

On behalf of myself and my wife, we wish to express our sincerest gratitude for your experience and counsel in working both with the contractor and insurance company in the re-construction of our 12 unit apartment building in Bakersfield, California.

It is reassuring and comforting to know ones multi-million dollar property is in great hands with your professionalism, dedicaton, and expertise in dealing with the insurance carrier. You are our true hero and we applaud your enthusiasm and never-say-die attitude in the face of weekly roadblocks and for leading us to a satisfactory and final settlement. We were so honored and blessed to have you as our exclusive point person fighting for our cause on a daily basis.

I might add, as a former banker, I was familiar with the outstanding reputation and work of The Greenspan Company and was comforted to learn from both Brad Deutch and Tony Gullifer that your company has now grown to also be associated with Adjusters International.

In today's world, it is vital to have your own private insurance adjuster with the knowledge and expertise in dealing with insurance companies to ensure a fair and satisfactory outcome.

We highly recommend the services of The Greenspan Company and especially Mr. John Hartshorn to settle ones insurance claim. The Greenspan Company is no doubt fortunate to have an individual of your charactor on board to assist their valued clients. Please contact us at (714) 423-1063 so we can personally attest to the outstanding services of The Greenspan Company/Adjustors International.

Sincerely,



Matt & Janice Tyni

Kentucky Villa Apartments

Johnny Mathis
1612 West Olive Avenue
Suite 305
Burbank CA 91506

July 27, 2017

Dear Sheri and The Greenspan Company:

I suffered a fire that resulted in a tremendous amount of fire and smoke damage to my home. Upon meeting with Martin Altman and Brad Deutch from your company, my representatives and I learned that there are so many different parts to a fire claim—the building repair, my personal property replacement, and my future lodging. Martin assured me that you and your company would alleviate the burden and settle my claim with my insurance company so I wouldn't need to take the time to deal with it. You and Matthew Blumkin took over my claim. And you both did a fantastic job.

Matthew brought in his expert colleagues to estimate the damage to my home. You physically inventoried my personal belongings and priced them appropriately. Matthew orchestrated my temporary housing needs. Matthew's assistant, Michelle Lavigne, promptly advised me whenever checks from the insurance company arrived and made sure I received them as soon as possible.

Sheri, I was impressed with the constant communication you and Matthew had with the insurance company and that I was copied on all.

I am pleased to have hired you and your company. I highly recommend your company to anyone who has a first-party property damage claim.

Thank you.

Sincerely,


John R. Mathis

Nasima Kazimi
Fontana, California 92336

July 25, 2017

Mr. Kevin Stanger
The Greenspan Company/Adjusters International
2171 Campus Drive, Suite 320
Irvine, California 92612

Re: Letter of Recommendation

Dear Kevin:

My family would like to take the time to express our gratitude for the effort your team, Tony Gullifer, Phyllis Mullen, and yourself, put forth in assisting us in the claims handling of our fire damaged rental property.

Our family was distraught by the fire at the apartment building. You and your team handled the claim presentation project exceptionally well, and dealt with the non-responsiveness of Farmers Insurance Company with skill and professionalism. Your team gave us the guidance and care to navigate through a very stressful period in our lives, and put us in touch with a very abled contractor to complete the repairs to the building, and ensure it continues generating rental income, as intended.

Thank you for being there for us and your willingness to answer our numerous questions and address our concerns. Please feel free to use our family as a reference for any business you may have in the future.

Sincerely,

Nasima Kazimi
(909) 261-1162

May 18, 2017

This is a letter of commendation for The Greenspan Company, who helped settle my claim with Farmers Insurance. I first met Martin Altman, who informed me of how The Greenspan Company worked. He advised that Sheri Effres, who became my public adjuster, would take over my claim so I wouldn't have to take time out of my busy schedule to deal with it.

My home was practically gutted by fire. Sheri worked with the insurance company and her experts in getting me fairly compensated for all the damage that was done to my home. She kept me informed throughout the entire process. She worked to get me paid for my Loss of Rents during this time.

I liked how The Greenspan Company processed my payments and delivered them promptly. I appreciate the company's knowledge and expertise and I recommend The Greenspan Company Public Adjusters highly to anyone who has a property damage claim with their insurance company.

Thank you, again!

A handwritten signature in black ink that reads "Naim y. Hmeidan". The signature is written in a cursive style with a large, stylized initial 'N'.

Naim Hmeidan

**PAUL H. BURLEIGH
KARYN BURLEIGH
19777 BUCKEYE MEADOW LANE
NORTHRIDGE, CALIFORNIA 91326
818-360-4033 (Home)
818-486-5263 (Cell)**

May 16, 2017

Sheri G. Effres
The Greenspan Company/Adjusters International
16542 Ventura Blvd.
Encino, CA 91436-2092

Re: 19777 Buckeye Meadow Lane, Northridge, Ca. 91326

Dear Sheri:

We wish to thank you, Brad Deutch and The Greenspan Company for handling our claim with Mercury Insurance. We appreciate your regular communications with the adjuster and especially the fact that you contacted his supervisor when delays and issues arose. You persisted until Mercury paid us what we were entitled to regarding repairing our home.

We would highly recommend The Greenspan Company to anyone who suffers a property loss.

Thank you,

Sincerely,

A handwritten signature in black ink, appearing to read 'Paul H. Burleigh', with a horizontal line extending to the right.

Paul H. Burleigh

PHB:ga

Dr. John and Pamela Miller
Laguna Hills, California 92653

April 11, 2017

The Greenspan Company/Adjusters International
Attention: Richard Tanitsky
2171 Campus Drive, Suite 320
Irvine, California 92612

Re: Letter of Recommendation

Dear Richard,

My family would like to take the time to express our gratitude for the effort your team of Richard Tanitsky, Tony Gullifer and Megan Lindstrom put forth in assisting us in the claims handling of our fire damaged custom home.

Our family was distraught by the fire that destroyed our home in Nellie Gail. Your team came in and gave us the guidance and care to navigate us through a very emotional and stressful period in our lives. You provided us the expertise in dealing with our insurance carrier on all aspects of our claim including personal property, dwelling and additional living expenses. You were always there for us and were willing to answer our numerous questions and concerns. Please feel free to use our family as a reference for any business you may have in the future.

Thank you again for you care and assistance.

Sincerely,



Pamela and John Miller
(949) 637-0808

April 6, 2017

Sheri,

Polina and I would like to thank you and The Greenspan Company for doing a great job in settling our claim with Safeco. You continued to argue for what we deserved under our policy.

You orchestrated our claim by facilitating the pack out of our property, arranged for TPS to take care of our temporary housing needs and estimated our building repair claim using your experts. You kept us regularly informed and updated by copying us on all emails with the insurance company. When checks arrived in your office, you and your assistant promptly processed and overnighted them to us.

We are thrilled to have hired The Greenspan Company and would recommend this company to anyone who has suffered a loss to their home or business.

Thank you, again.

A handwritten signature in black ink, appearing to read "Mitchell Pindus", with a long, sweeping horizontal line extending to the right.

Mitchell Pindus

April 1, 2017

Sheri,

I want to thank you, Martin, and The Greenspan Company for settling my smoke-damage claim with Farmers. You did a great job dealing with my landlord's insurance company as well as dealing with my insurance company as a tenant.

You and your company's accountant handled my business interruption claim as well, getting me the best settlement because you understood my policy and everything that I was entitled to.

We appreciate your time and efforts which allowed me to just focus on getting my restaurant repaired as quickly as possible.

Thanks again!

A handwritten signature in black ink, appearing to read "Jack Cheng", with a long horizontal flourish extending to the right.

Jack Cheng
Golden China Restaurant



MARY MASLON REAL ESTATE PROPERTIES, LLC
10000 W. 16th Ave., Suite 100, Denver, CO 80202
303.751.1000
www.marymaslon.com

MARNY MASLON

March 1, 2017

To whom it may concern,

I am writing a letter of **gratefulness** to my team at **The Greenspan Company**, in particular **Brad Deutch** and **Nick Cavalluzzi**.

I have never filed an insurance claim before and thought that given my history of paying timely premiums to Mercury Insurance for 40 years might have some influence. Boy, was I wrong and Mercury Insurance should be ashamed.

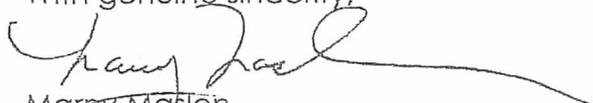
After quite a bit of haggling and trying to enlist my insurance brokers' help, I was at a complete standstill. With nowhere to turn and no time to deal with it I was prepared to either accept a paltry settlement or spend oodles of money on an attorney just to get what I was contractually owed.

Then, I was introduced to Brad Deutch at the Greenspan Company. Fighting for the rights of the insured against the sneaky and convoluted world of insurance is what they do, and they do it so incredibly well. They worked tirelessly for an entire year, helping me to get what I was contractually entitled.

I could not have felt more supported; Greenspan recovered over 10 times what Mercury initially offered.

That kind of says it all.

With genuine sincerity,


Marny Maslon



November 10, 2016

To Whom it May Concern:

We write this letter to The Greenspan Company and our adjuster, Sheri Effres, with many thanks and appreciation. Our first introduction to your company began with Susy Kim, whom we met right after our home had a fire. We were devastated and did not know what to do first or even how to answer the insurance company's many questions.

Susy explained to my mother and me how The Greenspan Company would help us. She recommended a contractor who fairly estimated our home's damage. Sheri negotiated with our insurance company who practically ended up matching the building repair estimate she submitted.

Sheri arranged temporary housing for us and got us into a beautiful, furnished home, when the insurance company wanted us to stay in a lesser hotel. When our housing coverage had expired, Sheri worked with the insurance company to get us a 30-day extension.

Sophia Hoshmand took a physical inventory of the total loss in our home and created a detailed, priced spreadsheet. Our insurance company sent us only \$29,000 to replace all of our clothing and other lost property. Sheri and Sophia continued to argue for more money. Ultimately, we received a total of \$107,000 for our lost personal property.

The Greenspan team helped us every step of the way and we didn't need to speak with any insurance adjusters at all.

We highly recommend The Greenspan Company as their team knows exactly how to manage the claims process and get fair settlements with insurance companies!

A handwritten signature in black ink, appearing to read 'Brian Lee', with a large loop at the end of the signature.

Brian Lee